





# Our Ocean, Our Future



KIBS | Korea International Boat Show 2024 3.8 FRI - 10 SUN KINTEX 345 Hall















# Why Korea International Boat Show?

#### **Increasing Number of Boat Users**

**Leisure Boat Driving License** 

Total number issued as of 2022 306,927

#### Licenses Issued over Last 5 years

7	2018	2019	2020	2021	2022
2	1,240	17,822	20,406	21,310	19,420
2018	224,548		21,240		
2019	245,788		17,822		
2020	266,194			20,406	
2021	287,504			21,310	
2022	306,927				19,420

#### 5 year trend of annual licenses issued

#### **Registered Leisure Boats**

Total registered Leisure Boats 2022 35,793

New in 2022 | **2,386** New in 2021 | **3,073** 

#### Broken down into 4 main categories in 2021

















#### KIBS around the world

Possession of overseas network with a total of 8 institutions by signing MOUs with leading institutions related to the marine leisure industry overseas



British Marine Federation (BM)



Union Nazionale dei Cantieri e delle Industrie Nautiche e Affini (UCINA)



**Deutscher Boots-und** Schiffbauer-Verband (DBSV)



**National Marine Manufacturers** Association (NMMA)



Marine Industry Association South Africa (MIASA)



Singapore Boating Industry Association (SBIA)



Australian International Marine Exports Group (AIMEX)



Taiwan Yacht Industry Association - KHASING ENT. (TYIA)

<sup>\*</sup>controlled by Police, written test and boat driving

<sup>\*</sup>controlled by Korea Coastguard with standard for construction and safety

# Korea International Boat Show: The History of the Marine Leisure Industry

#### A New Wave from the West Coast

2008 Held the 1st Korea International Boat Show (Jeongok Port, Hwaseong)

2010 Received International Certification and Selected as Promising Exhibition from Ministry of Trade, Industry and Energy

#### Leading Technological Innovation and Overseas Expansion

- 2011 Joined the International Federation of Boat Show Organisers (IFBSO)
- 2012 Establishment of Korea International Boat Show 'Product of the Year'
- 2013 Relocated to KINTEX, becoming one of the top 3 boat shows in Asia
- 2013 Opened the Korean Pavilion at Marine Equipment Trade Show (METS)
- 2017 Opened the Korean Pavilion at International BoatBuilders' Exhibition & Conference (IBEX)
- 2018 Opened the Korean Pavilion at Taiwan International Boat Show (TIBS)

#### $\diamond$ General Marine Leisure Industry Show

- 2014 Certified by U.S. Department of Commerce Trade Exhibition
  Awarded Korea Exhibition Industry Award (Minister of Trade, Industry and Energy Prize)
- 2015 Acquired Certification from the Global Association of the Exhibition Industry (UFI) Acquired Platinum Certification from the International Federation of Boat Show Organisers (IFBSO)
- 2017 Received Korea Exhibition Industry Award (Minister of Trade, Industry and Energy Prize)

#### Channel of Korea's Marine Leisure Industry

2021 Opened Online Exhibition hall of Korea International Boat Show 2022-2023 Simultaneous Event of Korea International Boat Show & Korea International Fishing Show







#### Overview of Korea International Boat Show 2024

Title Korea International Boat Show 2024 (17th)

Period 2024, 03, 08(FRI) ~ 03,10(SUN) / 3days

Venue KINTEX

Online Exhibition (kibs-online.com)

Hosted by G

Ministry of Ocear and Fisheries

GYEONGGI-DO

**Organized By** 

**KINTEX** 







#### **Exhibition Categories**



Yacht & Boat World



Paddler's World



Work Boat World



**KIBS Afloat** 















# **Exhibitor Guidelines for Booth Participation**

#### **Registration Guide**

STEP 01 Registration closing date

~2024. 1. 5(FRI)
Email: kibs@kintex.com
+82-31-995-8738
\* Deadline may close early

STEP 02

Must be fully made In 7 days, after receiving the invoice

(Account will be informed)

**Payment** 

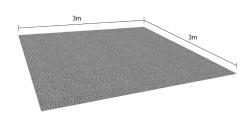
Payment for additional facilities

(Apply separately)

Must be fully made ~ 2024. 1. 12(FRI)

#### Types of Booth & Participant Fee

**Raw Space** 



#### **Shell Scheme**



# 1 Booth \$1,500 VAT not included

- Raw Space (3m x 3m / 1 booth)
- Need to apply minimum of 2 booths
- KINTEX designated subcontractors to do the Exhibition booth equipment construction
- \* Additional facilities are requested separately

#### 1 Booth

### \$1,800 VAT not included

- Basic Booth, Signboard(English)
- Indoor lighting, Exhibition Carpet
- Information Desk, 3 Chairs, Trash Can
- Electricity 1kw (220V)
- \* Additional facilities are requested separately
- \* Booth Image is subject to change depending on the organizer's circumstances.

#### **Supported Details**

Classification	Conditions	Discount Details
Early-Bird	1 <sup>st</sup> : <b>Apply by 2023. 11. 3(Fri)</b>	$1^{st}$ : <b>\$200</b> per booth
Registration	2 <sup>nd</sup> : <b>Apply by 2023, 12, 8(Fri)</b>	2 <sup>nd</sup> : <b>\$150</b> per booth

#### \*Additional Benefits for Overseas Exhibitors

Requirements	Booth participation in KIBS	
Benefits	Accommodations  • A maximum of 4 nights including 7 <sup>th</sup> -10 <sup>th</sup> March in designated hotel  • 1 room per a company is offered	
	Shuttle Bus  · Shuttle Bus between Hotel-KINTEX will be operated within the show period	

\* Further details will be informed